

## **Acquisition Service**

The next time you're in the market to buy a plane, don't go it alone

In today's aviation marketplace, having someone to represent your interests is a must.

The average age of the general aviation fleet is over 30 years. Many buyers will purchase an airplane that is in their local market simply because it's convenient from a geographic standpoint. This can lead to problems after the purchase, since the airplane might not be really what they want or need, just "available."

Jetz Aviation represents your best interests when you purchase an airplane. We've been setting the standard for aircraft acquisitions and appraisals since 2003. We work with and for you throughout the purchase process; from helping you determine which aircraft fits your needs to closing the deal.

We are a certified aircraft appraiser and member of the National Aircraft Appraisers Association (NAAA). To become a member of the NAAA, we must meet rigorous qualifications and complete a wide range of appraiser training programs – so you can rest assured that you're dealing with a staff that's well trained, educated, and up to date.

Buying an airplane can be complicated and hard work. But we make the process easy.

## At Jetz Aviation, we're with you from start to finish.

We start by discussing your aircraft purchase with you to nail down the aircraft that best suits your needs at the best price. Then, we search the market for it. After we find the plane, we don't stop there: we do further inspection and investigation into the aircraft's history, maintenance, and ownership.

From there, we provide you with an NAAA Certified Appraisal Report and advise you on purchase negotiations and market climate.

Before you choose an aircraft dealer or broker, be sure to ask these questions:

- 1. What is your experience and what are your qualifications?
- 2. Are or were you a pilot and at what level?
- 3. Are or were you an aircraft mechanic and at what level?
- 4. Are you a certified aircraft appraiser?
- 5. What criteria do you use to determine appraisals?

## At Jetz, we have:

- An Airline Transport Pilot License
- Licensed Aircraft Maintenance Engineer M1 and M2
- Certified Aircraft Appraiser
- A member of National Aircraft Appraisers Association (NAAA)

At Jetz Aviation, we get it right the first time with complete inspections and thoughtful analysis; it saves you money and helps you make the right decision when you're purchasing an aircraft.

Give us a call today, and we'll help you start your journey into the wild, blue yonder.



